

Office of Contracts

Gary P. Jenkins Commissioner

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Dear Prospective Proposer:

The New York City Department of Homeless Services ("DHS") appreciates your interest in the Emergency Solicitation for the DHS City Sanctuary Facilities pursuant to a declared emergency, issued on August 5, 2022.

Please find attached Addendum #1 for the above referenced Emergency Solicitation.

Addendum #1 contains:

- Attachment A: Attached to this Addendum as "Attachment A" are the Questions and Answers from the Information Session held on August 8, 2022. Please note, no further questions regarding this solicitation will be considered.
- Attachment B: Attached to this Addendum as "Attachment B" is the List of Attendees who signed in the chat at the Information Session held on August 8, 2022.
- Attachment C: Attached to this Addendum as "Attachment C" are the Presentation Materials from the Information Session held on August 8, 2022.
- Attachment D: Attached to this Addendum as "Attachment D" is the Partial List of Proposers. Please note, this list is for informational purposes only and will likely not include all entities who have received the solicitation.
- Attachment E: Attached to this Addendum as "Attachment E" is the Proposal Budget Summary Form. If you are interested in obtaining the Proposal Budget Summary Form in Excel format, please send an email to: <u>ACCOContractPlanning@dss.nyc.gov</u> with your name and email address. Please include the name of the Emergency Solicitation in the subject of the email.

August 10, 2022

RE: Emergency Solicitation for the DHS City Sanctuary Facilities Please note your organization's email system may have a maximum size limitation for sending of emails. Please be advised that DSS cannot accept emails in a size greater than 20 MB.

It is strongly recommended that you send such email with enough time to determine whether the transmission has failed. Also, DSS strongly recommends that you follow up with an email to <u>ACCOContractPlanning@dss.nyc.gov</u> to confirm that the email was transmitted successfully.

Sincerely, Vincent Rullo

Attachment A: Questions and Answers from the Information Session

Please Note: No further questions regarding this solicitation will be considered.

1. Question: Do [organizations] have to have 501c3 status to apply and can groups of [organizations] submit a joint proposal (pooling resources and strengths to have a robust service center)?

Answer: For the DHS Intake Facility solicitation, organizations will need an IRS 501(c)(3) determination letter in order to propose on the services. For the DHS City Sanctuary Facilities solicitation, proposers will need to have an IRS 501(c)(3) determination letter to propose on the services to be provided on-site, however If you are a building owner proposing in the operating portion of the contract, you do not need to have a IRS 501(c)(3) determination letter.

2. Question: Can multiple [organizations] apply together?

Answer: Yes, multiple organizations can apply together. For the City Sanctuary Intake Facility, there should be a lead proposer and subcontractors can be proposed as part of the proposal team. Please be sure to clearly list each team member's specific role. It's very important that the group members have the organizational capability for this program. Please include an organizational chart that shows how the team (or consortium) would work.

For City Sanctuary Facilities, DHS also anticipate some type of teaming. A membership organization, a consortium of vendors/operators that work together, or an ownership group can propose together in the manner described above.

3. Question: We have a network of thousands of CBO partners in NYC for referrals. Are we able to apply for the portion of the RFP focused on connecting to services that [are not] onsite and the data/tracking, or would we need to partner directly with a lead non-profit?

Answer: Please see question 2.

4. Question: Can you confirm that a "unit" is a room and that a family or couple or adult will each be housed in a unit or room.

Answer: Yes, a unit is a room

5. Question: Do the 150 units need to be located in one location or can you have 100 beds at one site and 50 beds at another location?

Answer: We strongly recommend that proposals that have minimum of 150 units and strongly encourage proposers to spend the time finding a building that has at least 150 units.

6. Question: Where can we find the solicitation for the Next Step facilities. I only received notification for the Intake facility procurement.

Answer: Please see the link to HRA contracts website: <u>https://a069-ppps.nyc.gov/PPPS/PPPSPublicWebsite/Pages/RequestForEOI.aspx</u> HRA/DSS - Doing Business with HRA (nyc.gov). Please click "Request for Expressions of Interest"

7. Question: Does the Sanctuary Intake Center have cook on site facilities or will it require Cold & Hold meals to be brought in?

Answer: The intake center will not have a cooking facility, and DHS expects that the proposals will include food. For the other facilities, proposals should include a food within their proposals.

8. Question: How soon is the expectation for the first sites to open?

Answer: If selected, vendors should be expected to respond within 24-hours' notice to be operational at their proposed site(s). We anticipate few of sites opening this month once proposals come in.

9. Question: Would [there] be a closet or vouchers for them to receive clothing?

Answer: There should be laundry services included in your proposal. Non-forprofits who will be supplying clothing vouchers and/or payment for clothing should include the needed amounts within the proposed budget. Proposers should think along case management linkages and referrals to various organization across New York City that also provide clothing or a combination of both.

10. Question: What is the possibility of extending the contract after the first year?

Answer: How far the contracts will extend or whether they would be extended is unclear at this point.

11. Question: Will these contracts be through HRA or DHS?

Answer: These contracts will be managed through DHS.

12. Question: Should the meals all meet NYC food standards?

Answer: Yes, all meals must meet NYC Food standards.

13. Question: Will refrigerated and heating equipment be needed?

Answer: Yes, proposers should provide microwaves for heating meals and refrigerators for meals that are not immediately distributed. All food must be consistent with NYC food standards.

14. Question: Is there a possible way to get an updated sheet on the organization that would help with donations i.e. Clothing. Since a lot of organizations serve specific people

Answer: Please see Attachment D in this addendum. A list has been provided.

15. Question: Is there a space where vendors of a specific service can list their services for other entities that are in need that service? i.e. like food?

Answer: If you have access to services such as food, we ask that you include the information in your proposal submission.

16. Question: Where will DHS open these sites?

Answer: The intake facility site will be located in midtown Manhattan. For the City Sanctuary Facilities, the proposer will propose a site for approval. Please note, the appropriateness of proposed location is subject to DHS review and approval.

17. Question: With Sanctuary, would [a proposer need to] provide help with jobs?

Answer: Similar to permanent housing, assistance and eligibility will depend on the individual asylum case.

18. Question: Apologies if this is in the RFP, but what does HRA anticipate will be timeline for individuals and families at Next Step Sanctuary facilities to get permanent housing, and is that dependent on receipt of a decision on their asylum case? What is expected of vendor re: securing permanent housing?

Answer: It is a process contingent upon individual asylum cases and how long clients will need the support of these facilities.

19. Question: Immediate needs question: Where can we send people right now who are in need of food and clothes while waiting for services to start? (For orgs who are limited on resources). For instance, provide services everyone who comes through the door, however the way work is structured we were not supposed to be giving direct services. Who can they redirect family to?

Answer: DHS provide food, bed, care kit if they are in shelter. Food banks provide food to local communities; a list of food banks is located on the HRA website.

20. Question: Would there be set aside immigration workers and HRA staff/centers to assist facilities with the clients immediate needs.

Answer: Proposers should include linkages for those type of services.

21. Question: Will a "City Sanctuary Facility" be given SPS targets or included in the provider's SPS numbers?

Answer: SPS indicators do not necessarily apply here. This program is separate from DHS shelter system. It is tracked differently and has different requirements.

22. Question: We are nonprofit organization that have been receiving asylumseekers at Port Authority and we do intake, ensure they are well, get them medical attention if needed, feed them, and get them sorted out to other destinations and/or direct them to shelters (and with assistance from other volunteers, escort them and ensure their intake).We would be one piece of the intake process. We would then hand off asylum-seekers to another group whose expertise and advocacy can provide assistant to being successfully placed in shelters/ or the new housing you are proposing in solicitation #2. Is the contract for intake going to one place and we be a link to them, or do we have to submit an application separately and directly?

Answer: The RFP is for a provider to operate both the intake and the housing of the clients who come through the intake center. Vendors can partner with each other to provide varying parts of the service but there needs to be one lead organization with clear subcontract agreements and responsibilities.

Attachment B: List of Attendees who signed in the chat at the Information Session held on August 8, 2022.

Avifel Gutiérrez, Exodus Transitional community, <u>Agcuevas@etcny.org</u> Marcus Foxx, Samaritan Daytop Village, <u>marcus.foxx@samaritanvillage.org</u> Shana McCormick, Relief Access Program for The Bronx (Rap4Bronx) <u>shana@rap4bronx.org</u> Nitesha Felder, Urban Strategies, Inc. <u>Nfelder@urbanstrategiesny.org</u> Pelham Bollers. Urban Strategies, <u>pbollers222@aol.com</u> Ewan Johnson, Exodus Transitional Community, <u>ewan@etcny.org</u> John M. Harrison, CEO Community Mediation Services <u>Jharrison@mediatenyc.org</u> Meredith Good-Cohn <u>meredith.good-cohn@uniteus.com</u> Jim Corrigan <u>corriganj@whitsons.com</u> Attachment C: Presentation Materials from the Information Session held on August 8, 2022.

Asylum Seekers: What do we know?

- More than 4,000 people entered DHS shelter so far.
 - ~100 people each day.
- More than 60% of people are in FWC.
- Households have very limited resources.
- Coming from primarily a range of Central/South American countries.
- Many pathways to NYC:
 - TX and AZ governors to Washington DC, DC nonprofits busing to NYC
 - TX and AZ nonprofits paying for bus tickets.
 - TX starting to send buses to NYC
 - Client choice

Federal Process

- The federal government begins processing individuals/households at the border and initiates the deportation proceedings process if those individuals/households do not have entry documentation.
 - Some are paroled (granted temporary entry) into the United States, others are not. These determinations are made at the discretion of the border agent.
- Clients typically have appointments to appear at 26 Federal Plaza.
 - MOIA standing up services, including legal support
- Households may be eligible for some benefits after submitting applications for asylum and throughout the asylum process – specific to individual circumstances.
- NYC in discussion with the federal government to improve information flow, resources.

Additional Information

The NYC Department of Social Services in partnership with NYC Mayor's Office of Immigrant Affairs and its partners in the humanitarian sector will be available to support selected shelter providers with technical and capacity building assistance in serving the unique needs of the asylum seeking population. We refer you to the UNHCR <u>Border Shelter Toolkit</u> and <u>Resource Library</u> for initial guidance. While the recommendations and resources contained therein relate to short-term emergency shelter operations at the U.S. Southern Border, the information may provide a useful introduction to the unique needs and realities of asylum seekers, and best practices for optimal shelter design and service provision.

*UNHCR is The UN Refugee Agency

Attachment D: Partial List of Proposers Please note, this list is for informational purposes only and will likely not include all entities who have received the solicitation.

Service Partner	Main Contact	Title	Email
163rd Street Improvement Council, Inc.	Cassandra G. Perry		cgperry@163council.org
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Acacia Network Housing, Inc.	Raul Russi	President	rrussi@acacianetwork.org
Acacia Network Housing, Inc.	Jose Rodriguez		jarodriguez@acacianetwork.org
Adhikaar	Pabitra Khati Benjamin	Executive Director	pabitra@adhikaar.org
African American Planning	Matthew Okebiyi		mokebiyi@aapci.org
African Communities Together	Robert Agyemang		robert@africans.us
African Refuge	Rev. Judy Brown		jlbrown@africanrefuge.org
African Services Committee	Amanda Lugg		amandal@africanservices.org
Alliance for Positive Change	Marcy Thompson	Chief Strategy Officer	Marcy@alliance.nyc
American Red Cross	Tiara Youmans	Regional Director, Client Service and Recov	pgudaitis@nydis.org
American Red Cross in Greater New York	Denise Bloise	Community Relations Manager	cjocelyn@diasporacs.org
American Red Cross in Greater New York	John Waldman	Regional Senior Director of Government and	haxford@centrallegal.org
AMPHS	Mon Yuck Yu	Executive Vice President & Chief of Staff	mon.yuck.yu@amphsonline.org
Arab American Association of New York	Marwa Janini	Executive Director	marwa@arabamericanny.org
Arab American Family Support Services	Kerry Sesil	Director of Development and	kerry@aafscny.org
Asian American Federation	Joann Yoo	Executive Director	joann.yoo-aafederation.org
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BD Hotels	Richard Born		richard@bdhotels.com
Black Vets for Social Justice	Jelani M. Mashariki		jmashariki@bvsj.org
Bowery Residents Committee	David Tatum		DTatum@brc.org
BRC Stabilization Shelter	Nicole McLean		Nmclean@hoteltsq.com
Breaking Ground	Amie Pospisil		apospisil@commonground.org
Bridge Hotel Group	Kathryn Dowd		kathryn.dowd@bridgehotelgroup.com
Bridging Africa and Black America Incorporated (BABA Inc)	Abdoulaye Cisse	Executive Director	ab.cisse167@gmail.com
Brighton Neighborhood Association	Pat Singer	Executive Director	bnapsinger@aol.com
Brooklyn House Hotel	Andre Hammond		andre.hammond@bklynhousehotel.com
Bronx Blvd. Hotel	Dan Turkel		shorn@triumphny.com
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Bronxworks	Scott Auwarter		sauwarter@bronxworks.org
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САМВА	Claire M. Harding Keefe		ClaireH@CAMBA.ORG>;
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Catholic Charities Community Services	C. Mario Russell, Esq.	Director, Immigrant and Refugee Services	alissa.tyghter-gerald@catholiccharitiesny.org
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Catholic Charities Community Services, Archdiocese of New York	Beatriz Diaz Taveras	Executive Director	AAOHA.ORG@GMAIL.COM
Catholic Community Relations Council of NYC	Joseph Rosenberg	Executive Director	info@CAMBA.org
Catholic Legal Immigration Network	Anna Marie Gallagher	Executive Director	agallagher@cliniclegal.org
Catholic Migration Services - Brooklyn	Richard Slizeski	Vice President	mario.russell@catholiccharitiesny.org
Center for the Integration and Advancement of New Americans	Joseph DeMaria	Chief of Staff	joe@cianainc.org
Center for Urban Community Services	Hadaryah Morgan		Hadaryah.Morgan@cucs.org
Central American Legal Assistance	Heather Axford	Legal Director	askdrali@gmail.com
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Children's Rescue Fund (CRF)	Tahisha Salmon Lue Hing		salmont@icahnhouse.org
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Empire Hotel Group	Glenn Isaacs	Executive Director	glenn@newyorkhotel.com
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Fedcap Rehabilitation Services, Inc Federation Of International Gender And Human Rights	Dr Ameena Ali	Founder/Executive Director	msalovitz@fedcap.org
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Federation of Protestant Welfare Agencies	Jones Austin Jennifer Hatzakis Alexandros	COO	jjaustin@fpwa.org ahatzakis@fpwa.org
Federation of Protestant Welfare Agencies			
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GMCH - Gay Men's Health Crisis	Kishani Moreno/Daniel Goldman		KishaniM@GMCH.org / DanielG@GMHC.org
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Haitian Americans United for Progress	Elsie Saint Louis	Executive Director	esaintlouis@haupinc.org
Haitian Women for Haitian Refugees	Ninaj Raoul	Executive Director	haitianwomen@aol.com
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HELP USA	Ronnie Silverman		rsilverman@helpusa.org
Henry Street Settlement	Josephine Lume		JLume@henrystreet.org
HIAS	Mark Hetfield	President and CEO	info@justicecorps.org
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Highland Park	William Ruiz		wruiz@tildenhall.com
Hispanic Federation	Frankie Miranda	President and CEO	cpagnotta@oem.nyc.gov
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Hotel Association of New York City (HANYC)	Albert Fernandez		albert@hanyc.org
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New Immigrant Community Empowerment	Diana Moreno	Chief of Staff	diana@nynice.org
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New York Disaster Interfaith Services	Peter Gudaitis	Executive Director	info@justicecorps.org
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RC Solutions, Inc.	Ruben Medina	Founding Partner, Managing Director	
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Salvation Army	Jay Sinclair		Jay.Sinclair@USE.SalvationArmy.Org
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Single Stop	German Tejeda	Director of Wraparound Services	GTejeda@singlestop.org
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Skyline Hotel NYC	Donna Hassan		dhassan@skylinhotelnyc.com
South Asian Council for Social Services (SACSS)	Rehan Mehmood	Director Health Services	rehan@sacssny.org
Springhill's Suite By Marriott New York La Guardia Airport	Hilda Flores		Hilda.Flores@marriott.com
Sunnyside Community Services	Amit Kalra	Executive Director	akalra@scsny.org
SUS	Trish Marsik		tmarsik@sus.org
			inarsik@sus.org
Team TLC NYC / Grannies Respond	Ilze Thielmann	Director of Team TLC NYC	Fmiranda@hispanicfederation.org
The Gambian Youth Organization	Ajifanta Marenah	Secretary and Advocacy Manager	ajifanta@thegyo.com
The Osborne Association	Damon Rowe		drowe@osborneny.org
The Salvation Army, Greater New York Division	Richard Vernon	Deputy Director for Partnerships, Emergend	info@hias.org
Tolentine Zeiser Community Life Center	Sister Maragaret McDermott		Mgmaggie2@aol.com
Travel odge Hotel	Donna		gmny415@gmail.com
Triumph Hotels	Shimmie Horn		shorn@triumphhotels.com
Turning Point	Janelle Farris		jfarris@wearebcs.org
United Nations High Commissioner for Refugees	Emma Dunn	Assistant Protection Officer	dunne@unhcr.org
United Sikhs	Jagjit Kaur	Senior Manager	jagjit.kaur@unitedsikhs.org
United Way of New York City (UWNYC)	Grace Bonilla	President and CEO	Zeinalorraine7@gmail.com
UnLocal	Terry Lawson	Executive Director	terry@unlocal.org
Urban Pathways	Lisa Lombardi		llombardi@urbanpathways.org
Urban Pathways	Mark Hurwitz		mhurwitz@urbanpathways.org
Urban Resource Institute	Nathaniel Fields		nfields@urinyc.org
Urban Strategies	Pelham Bollers	CEO	pbollers222@aol.com
Van Wyck/Hotel Suite	Gurvinder Singh		grarysingh9191@gmail.com
Vera Institute of Justice	Shayna Kessler	State Advocacy Manager	skessler@vera.org
VIP Community Service Inc.	Debra Vizzie		dvizzie@vipservices.org
Voces Latinas	Nathaly Rubio-Torio	Executive Director	nrubio-torio@voceslatinas.org
Volunteers of America	Myung J. Lee		mlee@voa-gny.org
Volunteers Of America			ninee w voa-giny.org

The Watson Hotel NY	Joseph Esposito		jesposito@thewatsonhotelny.com
We Rise	George Espinal	Vice President	Denise.Bloise@RedCross.org
West Side Federation for Senior Housing	Shola Akeredolu		sakeredolu@wsfssh.org
WestCOP	Colin Dacres		cdacres@westcop.org
Westhab	Jim Coughlin		james.coughlin@westhab.org
Weston United Community Renewal Inc.	Michelle James		mijames@thebridgeny.org
Weston United Community Renewal Inc.	Despina Troullouris		dtroullouris@thebridgeny.org
Women In Need, Inc.	Christine Quinn	CEO	cquinn@winnyc.org
Women In Need, Inc.	Rondel Boodram	COO	rboodram@winnyc.org
Women's Prison Association & Home, Inc.	Dania Cordova		dcordova@wpaonline.com
World Relief of Western NY	Tiffany Wood	Director	TWood@wr.org
YAI	Alek Hoyos		Alek.Hoyos@yai.org
Your Needs First, Inc.	Terrence Judd	CEO	tkjudd23@aol.com
Zeina Lorraine Inc	Djeneba Toure-Diaby	CEO	cstewart@justicecorps.org

Attachment E: Proposal Budget Summary Form If you are interested in obtaining the Proposal Budget Summary Form in Excel format, please send an email to: <u>ACCOContractPlanning@dss.nyc.gov</u> with your name and email address. Please include the name of the Emergency Solicitation in the subject of the email.

BUDGET SUMMARY FORM

	Agency/Provider		
Program/Facility Term of Contract		Fiscal Year	
		Date	
	Agency Representative	Title	
	Agency Telephone	Agency E-mail	
	Federal EIN	Vendor ID #	
I	PERSONNEL SERVICES (PS)	ORIGINAL BUDGET	FTE'S
	Administration		0.00
	Social Work		0.00
	Child Care (Tier IIs only)		0.00
	Recreation		0.00
	Case Management		0.00
	Security		0.00
	Maintenance MVO		0.00
	Kitchen		0.00
	TOTAL PERSONNEL SERVICES		0.0
II	FRINGE BENEFITS		
III	TOTAL PS		
IV	OTHER THAN PERSONNEL SERVICE		
	Office Equipment		
	Client Supplies/Furniture		
	Client Transportation		
	Utilities		
	Office Expenses		
	Professional Costs		
	Maintenance/Repair Mechanical System Contracts		
	Food		

	Contracted Security Vehicle Expenses		
	TOTAL OTPS		
V	TOTAL PS & OTPS (III + IV)		
VI	INDIRECT COST RATE	<u>FY</u>	
VII	RENT		
VIII	TOTAL (without Debt Service) (V + VI + VII)		
IX	START UP		
X	DEBT SERVICE AMORTIZATION		\$0
XI	AMENDMENTS (I.E., DEPRECIATION, NEW NEED, ETC.)		\$0
XII	GROSS AMOUNT (VIII + IX + X + XI)		
XIII	REVENUE		\$0
XIV	FUNDING (XII - XIII)		

Program Representative	Date
Budget Representative	Date
Provider	Date